AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT			1. CONTRACT ID CODE	PAGE OF PAGES
2. AMENDMENT/MODIFICATION NO. 0002	3. EFFECTIVE DATE 2003 AUG 06		RCHASE REQ. NO. 5. PROJ JHKDD080	ECT NO. (If applicable)
6. ISSUED BY CODE Defense Supply Center Richmond ATTN: DSCR Procurement 8000 Jefferson Davis Highway Richmond, VA 23297- Initiator: JACKIE HARRIS PZGDD47 (804) 279-5232 / FAX: (8 E-mail: Jacquelyn.Harris@dscr.dla.mil		7. ADMINISTERED	BY (If other than Item 6)	CODE
8. NAME AND ADDRESS OF CONTRACTOR	(No., street, city, county, State and	! ZIP Code)	(X) 9A. AMENDMENT OF	SOLICITATION NO.
			SP0412-03	-R-3005
			9B. DATED (SEE ITEM	111)
			2003 M. 10A. MODIFICATION O	AY 15 OF CONTRACT/ORDER NO.
			10B. DATED (SEE ITE.	M 13)
CODE	FACILITY CODE			
	ITEM ONLY APPLIES TO A			
and an in manifested softended as set		-	X is exten	nded, is not extended.
Offeror must acknowledge receipt of this amendment prio				
(a) By completing Items 8 and 15, and returning submitted; or (c) By separate letter or telegram which inclu THE PLACE DESIGNATED FOR THE RECEIPT OF OF amendment you desire to change an offer already submitte amendment, and is received prior to the closing hour and desire to the closing hour and desire to the closing hour and desire the closing hour and desired prior to t	Ides a reference to the solicitation and am FERS PRIOR TO THE HOUR AND DA d, such change may be made by telegram ate specified.	nendment numbers. FAILURE	T IN DETECTION OF VOLID OFFI	T TO BE RECEIVED AT
12. Accounting and Appropriation Data (If require	ed)			
	A APPLIES ONLY TO MODIES THE CONTRACT/ORD			
(X) A. THIS CHANGE ORDER IS ISSUED PURSUA				ACT ORDER NO. IN ITEM 10A.
B. THE ABOVE NUMBERED CONTRACT/ORDI appropriation data, etc). SET FORTH IN IT	ER IS MODIFIED TO REFLECT THE EM 14, PURSUANT TO THE AUTHO	ADMINISTRATIVE CHANG DRITY OF FAR 43.103(b	GES (such as changes in paying off	fice,
C. THIS SUPPLEMENTAL AGREEMENT IS ENTI	ERED INTO PURSUANT TO AUTHOR	ITY OF:		
D. OTHER (Specify type of modification and author	rity)			
E. IMPORTANT: Contractor is not,	is required to sign this documer	nt and return	copies to the issuing of	fice.
14. DESCRIPTION OF AMENDMENT/MODIFIC	ATION (Organized by UCF section	n headings, including soli	citation/contract subject matter	· where feasible.)
Code/Part Number: 15600 11904931				
Previous Opening/Closing Date: 2003 JUN 30 Extended to: 2003 AUG 13 Time: 2:00 p.m. Ea	astern Standard Time			
The purpose of this amendment is to delete claus Alt I, Instructions to Offerors, Competitive Acqu clause with (L39E) 52.215-1. Clause (L39E) 52.2 requirement that awards will be made with discu determination of a competitive range and instruction CONTINUED ON FOLLOWING PAGE(S)	lisition and replace this 15-1, deletes the			
Except as provided herein, all terms and conditions of	of the document referenced in Item 9	A or 10A, as heretofore ch	nanged, remains unchanged and	in full force and effect.
5A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)		
5B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES (OF AMERICA	16C. DATE SIGNED
(Signature of person authorized to sign)		BY		
ISN 7540-01-152-9070 REVIOUS EDITION UNUSABLE	PerFORM		re of Contracting Officer) STAN	NDARD FORM 30 (REV. 10-83)
				ribed by GCA

CONTINUATION SHEET

Reference Number of Document Being Continued: SP0412-03-R-3005-0002

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aawards will be made without discussions. The Government reserves the right to conduct discussions if the Contracting Officer later determines them to be necessary.

The Contracting Officer intends to make awards in accordance with Section M in the following manner:

- 1. NSNs that do not require negotiations will be awarded without discussions.
- 2. Next, discussions will be held for any remaining NSNs; and awards will be made after providing Offerors an opportunity to revise proposals for these NSNs.

The Government will accept proposal revisions through August 13, 2003. You may revise your pricing and delivery. In addition, please review your proposal and make sure that the following clauses have been completed: (C3) 52.211-9G33, (E5) 52.246-11, all applicable clauses in Section K, and if you do not have an ABVS score, the Past Performance Questionnaire.

Offerors are reminded that the evaluation will be based on the low price technically acceptable as specified in Section M. To be considered technically acceptable, your firm must comply with the delivery schedule. While there has not been any changes in Section L and M, a copy of section L and M are included with this Amendment for your review.

Awards will be made on a line item basis as stated in the solicitation.

CONTINUATION SHEET		Reference Number of Document Being Continued: SP0412-03-R-3005-0002		
THE FOLLOWING CLAUSES NO LONGER APPLY				
L39F 215-1ALT I INSTR TO OFFERORS - COMPETITIVE ACQ				
INCORPORATE THE FOLLOWING CLAUSES				
L39E 52.215-1	INSTRUCTIONS TO OFFERORS - COMPETITIVE ACQUISITION (MAY 2001)			
DSCR NOTES FOR FAR CLAUSE 52.215-1				
In accordance with paragraph (b), the offeror hereby acknowledges receipt of solicitation amendment(s) by listing the amendment number and date below.				

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AMENDMENT NO. DATE AMENDMENT NO. DATE

Contractors are reminded of the requirements of paragraph (c)(1). The Government will automatically reject and will not consider any submission marked or that appears to be only a quote, whether submitted electronically or in paper media.

DSCR (OCT 2001)

SECTION L

PROPOSAL PREPARATION INSTRUCTIONS

1.0 GENERAL. These instructions are a guide for preparing proposals. These instructions generally describe the type and extent of information you should provide and emphasize the significant topic areas you should address in your proposal. You are expected to review the Statement of Work contained in the Request for Proposal for further insight into the areas that your proposal must address. You should include in the proposal sufficient information to enable the evaluators to determine your understanding of the requirements in each of the evaluated areas.

The Offeror is reminded to comply with the Non-Manufacturer rule specified at FAR Subpart 19.102(f)(1) as defined by FAR 19.001. The Offeror must also comply with clause (I102) 52.219-14, Limitations on Subcontracting, as applicable.

- **1.1 Proposal Format**. Submit your proposal in two separate volumes, titled as outlined in paragraph 1.1.2 below. Submit 1 copy of Volume I and 1 copy of Volume II. Proposals not structured in accordance with these instructions may be considered incomplete, may not be evaluated, and may be returned at the Offeror's expense.
- 1.1.1 Page Limitations and Layout. Pages must be 8½ x 11", and typed on one side. Volume II is limited to 10 pages (not including the executed and signed RFP). Only one 11" by 17" fold-out page may be used. The specified page limitations include all attachments except introductions, table of contents, required notices, partnership agreements with sources, block diagrams, schematics, and sketches. Pages in excess of the limit imposed for Volumes II will not be read or evaluated; instead, they will be removed and returned to the Offeror. Page limitations do not prohibit the Government from requesting additional support data.
- **1.1.2 Volume Structure**. Each volume shall have an introduction and table of contents. Each volume must be indexed and tabbed with a cross-reference to each evaluation factor designated below.
- **1.1.2.1 Volume I, Price Proposal.** All pricing shall be submitted in Volume I as described in Section 2.1 through 2.3 below.
- 1.1.2.2 Volume II, Section A, B, and C.

Section A:

Introduction.
Table of Contents
Executed and Signed RFP

Section B:

Business Practices. This Section should be broken down into several Chapters as follows:

Chapter 1 – Delivery Schedule Compliance

Chapter 2 – Quality Assurance Compliance

Chapter 3 – System Interface Compliance/EC/EDI (POPs)

Chapter 4 -- Past Performance Questionnaire, only if requested.

- **2.0 PROPOSAL PREPARATION**. The proposal shall be prepared and authored by a person or persons regularly employed by the Offeror. The proposal should state the name of each person contributing to the authorship of the proposal, the person's position title, and the position the person will hold in relation to the proposal should a contract be awarded (see 2.4.1 below). The proposal should be prepared simply and must be clear, legible, practical, specific and complete, as described in these instructions. No samples or descriptive literature are to be specially prepared for submission with your proposal. Adherence to the prescribed formats will simplify the review process for the Source Selection Authority (SSA) and/or the evaluator(s).
- **2.1 Volume I, Price Proposal.** The NSNs listed in the Bill of Material cover a Special Program Request (SPR) from the DLA customer. The Offeror shall submit a pricing proposal for spare parts listed in the Bill of Material (BOM), Attachment 2. The Pricing Proposal shall be prepared based on your selection of one or more specific National Stock Numbers (NSNs) from the BOM. For each NSN selected, prices shall be submitted using Attachment 6, Pricing Proposal Worksheet. Pricing shall include F.O.B. Destination to DLA stock location in Richmond, VA.

In addition, the Offeror shall propose pricing for First Article Test (FAT), if applicable. This solicitation <u>does not</u> require a Surge Plan since no NSN have been identified as having a Surge requirement.

Offeror shall submit prices on the Estimated Annual Demand (EAD). The EAD numbers are based on the best projections available at the time of this solicitation and are subject to change. The EAD considers demand forecast and current stock on hand. While the Government will evaluate prices based on the EAD, Offeror's are encouraged to consider the Minimum Order Quantity (MOQ) when submitting pricing. In some cases, the actual MOQ may be greater than the EAD due to current stock on hand as of the date of this solicitation. You should review clauses (F17) 52.211-9G51, (I67) 52.216-19, and (I71) 52.216-22 for additional information. The Offeror should not propose their own minimum orders quantities (MOQs).

The Offeror shall submit the pricing proposal in the Excel spreadsheet, Attachment 6 specifically prepared for this solicitation. The spreadsheet, along with other documents related to this solicitation must be downloaded from the procurement web page http://www.dscr.dla.mil/proc/VPV/specacquisitions.htm click on Special Acquisitions. The Offeror shall download the electronic spreadsheet from the DSCR website, fill in the

required pricing and delivery data requested, and submit the data on a 3.5 inch diskette or CD-Rom. The diskette or CD must be clearly labeled to identify the company name, cage code, and solicitation number. The diskette or CD should be placed in a protective, plastic cover securely fastened in Volume I. In addition, the Offeror shall submit a hard copy of the pricing proposal in Volume I.

The Offeror shall fill out the top of the spreadsheet with your company name, company cage, point-of-contact, fax number, and telephone number. In addition, the Offeror shall fill in all columns/fields in the pricing spreadsheet that are highlighted in yellow. These columns/fields include the following:

- Offeror's Unit Price Base Period
- Offeror's Unit Price, First Article, if applicable
- Total Price, including First Article, if applicable
- Offeror's Unit Price Option Period 1
- Total Price, Option Period 1
- Offeror's Proposed Delivery
- Offeror's Remarks/Comments
- 2.2 Cost/Pricing Data Requirements. The Government anticipates receiving competitive proposals. However, if an exception to FAR Subpart 15.403-1 (b)(1) does not exist, the Government reserves the right to request cost or pricing data and/or information other than cost or pricing data to establish the reasonableness of the proposed contract and/or subcontract prices after receipt of proposals. Accordingly, if the Government notifies the Offeror that cost or pricing data is required, the Offeror shall prepare and submit cost and pricing data with supporting documentation. Instructions for the preparation of cost or pricing data must be submitted in accordance with instructions specified at FAR 15.403-5 and Table 15.2, FAR 15.408. If applicable, as soon as practicable after negotiating an agreement on price, but before contract award, the Offeror shall submit a Certificate of Current Cost or Pricing Data as prescribed by FAR 15.406-2. Offerors should review FAR clause (L50C) 52.215-20 for additional information on exceptions.
- 2.2.1 **Precious Metals**. The Government made a preliminary assessment that the majority of the NSNs in Attachment 2 did not contain precious metals; however, it is possible that some NSNs may contain precious metals. If after reviewing the drawings, precious metals are required for any NSN, the Offeror shall identify the NSN that requires the precious metal and advise the Government as to the type and quantity of precious metals required to manufacture the part. Refined precious metals are defined at DFAR 208.7301. The Offeror shall provide dual pricing if any of the NSNs contain precious metals. Dual pricing means that the Offeror shall provide two sets of pricing: (1) One price for contractor-furnished precious metals; and (2) one with prices for Government Furnished Property (GFP), precious metals. The Government will provide GFP information during negotiation. The Offeror shall be responsible for adding a field

in the spreadsheet of Attachment 6 to cover pricing for the precious metals only if applicable.

2.3 Delivery/Production Lead Times. The spreadsheet contains the targeted production lead times (PLT). The Offeror shall annotate the proposed delivery in the "Proposed Delivery" column, Attachment 6. The Offeror's proposed delivery shall be stated in days and shall reflect one of these choices: (1) the targeted delivery or (2) or an alternate delivery. If the Offeror fails to annotate a proposed delivery schedule, the Government will assume that the targeted PLT is acceptable. Phased deliveries are unacceptable.

2.4 Volume II, Section A

- **2.4.1 Introduction.** The introduction shall consist of no more than 2 pages and shall provide a brief overview of your company. The introduction shall specify the person or persons contributing to authorship as stated in Section 2.0 above.
- **2.4.2 Table of Contents.** The table of contents should reference the specific page number where the Government may locate specific information contained within your proposal.
- 2.4.3 Executed and Signed RFP. Complete page 1, blocks 12 through 15, SF 33.
- **2.4.4 Section B, Business Practices Statement.** The Offeror shall provide the following information, subdivided into chapters, as follows:
- Chapter 1: Delivery Compliance. The Offeror shall make an affirmative statement of compliance with targeted delivery requirements requested in Attachment 2 and 6. The statement should include any exceptions to the targeted production lead-time (PLT) requirement. In addition, the Offeror shall fill out the delivery column in Attachment 6, acknowledging proposed delivery schedules for each NSN. Delivery shall be stated in days and reflect either compliance with target PLTs or an alternate proposed delivery schedule. Delivery will be subject to negotiation.
- Chapter 2: Quality Assurance Compliance. The Offeror shall make an affirmative statement of compliance with the requested ISO9001:2000 quality system or its equivalent. Please include a copy of the ISO certificate. If you have a quality system equivalent to ISO9001:2001, please describe. In this chapter, you should also make an affirmative statement that:
 - You have a methodology for handling material discrepancies and nonconforming goods;
 - You have an approach to ensuring compliance with configuration control,
 Flight safety critical application parts, quality assurance provisions, and critical safety items;

• You have a process for handling warranty issues, processing returns, and/or cancellation of delivery orders.

Your statement of affirmative compliance should include sufficient details which reflect that your firm has established internal processes to execute all tasks listed above, as well as any exceptions to the SOW, including the packaging requirements or any other clauses contained in the solicitation.

Chapter 3: System Interface Capability. The Offeror shall make an affirmative statement of compliance with the Statement of Work (SOW), Section 4.1 and clause (C3) 52.211-9G33 (POPS- Computer Compatibility).

Chapter 4: Past Performance. The Government shall also use information from the DLA Automated Best Value System (ABVS), clause (M10F) 52.215-9G05. It is incumbent upon the Offeror to ensure that the ABVS information is accurate. The Offeror may obtain additional information pertaining to ABVS at: http://www.dscr.dla.mil/proc/abvm/About%20ABVS%20Revised.doc.

If the Offeror does not have ABVS scores on file with DLA/DSCR, the Government may request additional past performance information. If no ABVS scores exist, the Offeror may be requested to complete a Past Performance Questionnaire. The Offeror may be requested to provide past performance information for three projects performed that are similar in size, scope, and complexity to the requirements specified in the SOW within the last five years. The Offeror is not precluded from submitting additional Past Performance information on a voluntary basis (i.e. examples of achievements such as the Malcolm Baldridge Award). DLA/DSCR reserves the right to contact Government (state, local or Federal) and/or commercial points of contact or project officials who have been involved with any of the contracts you identify in your proposal for the purpose of verifying information concerning your past performance.

SECTION M

EVALUATION PROCEDURES

- 1.0 <u>GENERAL</u>. The Government anticipates splitting the awards on a line item basis in accordance with the source selection procedures discussed below. The Government may issue as one or more awards resulting from the line item evaluation for each NSN in this solicitation.
- 2.0 <u>SOURCE SELECTION PROCESS</u>. The Government will follow the source selection process outlined at FAR 15.101-2, lowest price technically acceptable. The awards will be made on the basis of the lowest evaluated price considering the base and the option period for each NSN that meets or exceeds the acceptability standards for the non-cost, technical evaluation factors. The evaluated price shall include any applicable First Article Pricing. Accordingly, the best value trade-off process described at FAR 15.101-1 is not applicable. Technical, non-price evaluation factors will not be ranked. Prices considered unrealistically low would be analyzed for cost realism in accordance with FAR 15.404-1(d)(3).
- **3.0 EVALUATION FACTORS AND SUBFACTORS**. The following evaluation factors and subfactors will be considered in the evaluation of proposals received under this solicitation:
 - (a) Cost/Price Evaluation Factor
 - (b) Technical, Non-price Evaluation Factors:
 - Business Practices
 - o Delivery Compliance
 - o Quality Assurance Plan
 - o System Interface Capability
 - o Past Performance

To be eligible for award, an offeror must receive a rating of technically acceptable for the Business Practices subfactors.

3.1 Cost/Price Proposal. The Government will evaluate the Offeror's proposed prices for the NSNs listed in Attachment 2 on a line item basis. Pricing shall be evaluated for the entire five (5) year period, inclusive of the option period as specified in clause (M18) 52.217-9G11. Pricing shall be evaluated based on the Estimated Annual Demand Quantities (EAD), or if quantity breaks are offered with various prices, the highest price offered in accordance with DSCR clause (M12) 52.216-9G09.

The Offeror shall provide pricing on First Articles Testing (FAT), if a FAT is specified in the quality matrix. The line item evaluation will include the cost of the FAT, if FAT is applicable. The Offeror will also be requested to propose separate pricing for NSNs with

precious metals furnished by the Government as GFP vs. procuring on the open market, if after reviewing the drawings precious metals are contained an the part.

These EAD quantities are based on the best projections available at the time of this solicitation and are subject to change. The Offeror may be required to submit pricing on the Economic Order Quantities (EOQ) only if requested during the negotiation stage. If requested, the EOQ pricing will be evaluated. When delivery orders are issued, the Government reserves the right to procure parts based on the tiered EOQ pricing specified in Attachment 6, if that pricing is applicable to the quantities ordered.

The Contracting Officer is responsible for the determination of price reasonableness for the prime contract, including all subcontracting costs for the base and each option period. Therefore, the Offeror shall ensure that all subcontracting costs are fair and reasonable **prior** to submission of the pricing proposal. Price reasonableness is a judgment of the proposed price as compared to competitive prices received, current market conditions, Independent Government Cost Estimates (IGCE) historical prices, certified cost or pricing data or information other than certified cost or pricing data, the application of the appropriate industry indices, value analysis and/or other relevant measures. The Government may utilize any one or a combination of these techniques to ensure that prices are determined fair and reasonable.

3.2 Business Practices. To be considered technically acceptable, the Offeror must (1) be able to meet or exceed the targeted delivery requirements; (2) be ISO 9001:2000 compliant or have an acceptable quality system equivalent to ISO 9001:2000; (3) have a Quality Assurance Plan for responding to warranty issues, processing returns, cancellations, ensuring compliance with configuration control, flight safety critical application, critical safety items, and the packaging requirement cited in the PID data; (4) comply with the system interface requirements in the SOW, Section 4.1 and clause (C3) 52.211-9G33-POPS-Computer Compatibility; and (5) have an history of satisfactory past performance as evidenced by the scores obtained from the DLA's Automated Best Value System (AVBS) and other past performance information, if submitted.

The Government will evaluate ABVS in accordance with clause (M10F) 52.215-9G05 - Automated Best Value System and (M10G) 52.215-9G06. If an Offeror does not have ABVS scores, the Government reserves the right to contact and evaluate additional relevant past performance references. If additional references are requested, the Offeror's references must indicate that they were satisfied with the work that was performed. The Offeror will be requested to complete a past performance questionnaire, if ABVS scores do not exist. This customer satisfaction assessment will include if the references were satisfied with the record of compliance with contract terms and conditions, including delivery and the Offeror's ability to identify and resolve problems. If additional past performance information is submitted on a voluntary basis, that information will be also evaluated for customer satisfaction.

Pursuant to FAR Subpart 15.305(a)(2)(iv), an Offeror without a record of relevant past performance or for whom information on past performance is not available will not be evaluated favorably or unfavorably on past performance.

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